

# CERTIFICATE *in* NEGOTIATION & CONFLICT RESOLUTION

*Lead with Clarity. Negotiate with Confidence.*

## SPEAKERS

Mr. Steve Matuszak and Dr. Hubert Setzler, III



This immersive certificate program is designed to help professionals navigate complex negotiations and resolve workplace conflict with confidence and clarity. Through hands-on learning and expert-led sessions, you'll gain the tools to:

- Revisit foundational negotiation concepts
- Strengthen strategic thinking and decision-making
- Build effective bargaining skills
- Navigate cross-cultural negotiations
- Improve workplace communication and conflict resolution
- Sharpen listening skills for deeper understanding
- Practice group negotiation and facilitation

### WHO SHOULD ATTEND?

Leaders, managers, HR professionals, team leads, and anyone looking to enhance their communication and negotiation capabilities.

### PROGRAM TUITION

Your \$1,000 investment covers five full-day sessions led by experienced facilitators, comprehensive learning materials, and a certificate of completion. This program is designed to deliver immediate, practical value—equipping you with tools to lead more effectively, resolve conflict constructively, and negotiate with confidence in any setting. Breakfast and lunch are included.

## PROGRAM SCHEDULE

AUGUST 15, 2025 | 9 AM – 4 PM

**MINDFUL NEGOTIATION  
COMMUNICATION**

SEPTEMBER 16, 2025 | 9 AM – 4 PM

**NEGOTIATION PRINCIPLES &  
INTERACTIVE SKILLS**

OCTOBER 7, 2025 | 9 AM – 4 PM

**PREPARATION, GROUP DYNAMICS &  
DECISION MAKING**

NOVEMBER 14, 2025 | 9 AM – 4 PM

**BARGAINING AND FACILITATION**

DECEMBER 2, 2025 | 9 AM – 4 PM

**CONFLICT AND CULTURE**

---

**READY TO LEAD  
WITH CLARITY  
AND CONFIDENCE?**



**SCAN HERE  
FOR MORE INFORMATION  
OR TO ENROLL**